



PARTNER SALES @ REALFICTION

Realfiction is a successful growth company based in Copenhagen. We develop and market unique holographic display solutions, mainly used in the retail industry. Our successful case stories cover global brands as Tag Heuer, Breitling, Coca Cola, Samsung etc.

Founded in 2009, Realfiction has become a world leader in 3D displays to the indoor retail industry and we are represented by a world wide reseller network with partners all over the world.

You will get a unique opportunity to join a market leading company focused on expanding our global presence. This will allow you to apply both your business acumen and cultural knowledge as you work with partners and clients with very different backgrounds.

Responsibilities:

We are looking for a talented Partner Sales Representative that thrives in a dynamic sales environment.

Your main task will be to source new sales opportunities through inbound lead follow-up and outbound cold calls and emails.

Our partner sales representative will be instrumental in achieving our ambitious customer acquisition and revenue growth objectives. You must be comfortable making dozens of calls per day, working with channel partners, generating interest, qualifying prospects and closing sales.

Requirements:

- Proven inside sales experience and track record of over-achieving targets
- Strong phone presence and experience dialing dozens of calls per day
- Experience working with CRM platform. (We use Hubspot)
- Excellent English verbal and written communications skills. Additional language skills will be a plus

We offer:

A full-time position in our Copenhagen Headquarters.

An exiting company where enterprising and ambitious employees have good opportunities to grow and pursue a career in an international environment. We offer professional as well as personal development and will ensure continually consistency between your and our goal expectation. In addition, we offer an attractive package which reflects your responsibilities and qualifications.

For more information about our Realfiction, please visit our website www.realfiction.com

If you want to know more about the job as Partner Sales Representative with Realfiction, please contact Global Sales Director Michael Bjerregaard at +45 4060 1337

Applications must be sent by email no later than Friday 28th of May to michael@realfiction.com

ABOUT REALFICTION

Realfiction is the leading global manufacturer of mixed reality solutions for retail, education, events and brand activations. Our pioneering displays generate attention that resonates with today's consumer who increasingly live beyond the reach of classic advertising.

For more than a decade, founders Clas Dyrholm and Peter Simonsen have built a position as industry leaders in creating visual experiences by developing solutions that evoke emotions, engagement and sensory awareness.

With our headquarters based in Copenhagen, Denmark, we are a partner-centric company operating on the global scale. Our extensive network of resellers and creative agencies is the core foundation that enables us to deliver scalable solutions for any project.